



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

November 15, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Hatton, Catherine E.	Long Island Insurance Solutions	\$197,675	50
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$163,442	47
Maisto, Stephen	Senior Health Solutions	\$124,992	4
Lemar, Mike	Sunshine State Agency	\$77,841	31
Long Island Health Plans, Inc.		\$68,388	10
Borosak, William J. Jr.	Secure Financial Group, LLC	\$68,003	15
Graham, Mark B.	AmeriLife - Career	\$53,006	57
Platinum Producers (\$30,000 - \$50,000)			
Clark, John W.	Senior Solutions Insurance Agency	\$49,806	16
Shackelford, Edward L.	The Assurance Group, Inc.	\$49,605	14
Bowes, Richard	Bowes Insurance Agency	\$44,664	1
Harasym, Kenneth J.	Harasym Insurance Agency	\$40,068	1
Barta, Devin M.	Barta Insurance Agency	\$35,099	7
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$32,856	9
Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$28,984	6
Senior Services of North America, Inc.		\$28,250	7
Concklin, Ron	Rosenberg-Concklin, Inc.	\$28,064	15
Mednick, Scott E.	Professional Insurance Systems of Florida	\$26,400	14
Ahlbum, Tim	Health Coverage Solutions	\$26,318	5
Schwartz, Scott J.	Insurance Protection Services	\$25,320	1
Futurity First Insurance Group, Inc.		\$24,512	3
Wroblewski, Robert M.	SOS Insurance Group	\$21,364	14
Sheldon, Paul, CLU ChFC	Paul Sheldon Insurance & Benefits Planning	\$18,467	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$17,195	8
Maisonet, Joseph	Maisonet Insurance Agency	\$16,716	4
Hirsch, Susan J.	Hirsch Insurance Agency	\$16,457	5
Rosati, Lisa	Rosati Insurance Agency	\$16,416	4
Professional Group Plans, Inc.		\$16,369	3
Bowes, Barbara N.	Bowes Insurance Agency	\$15,948	3
Chacon, Cesar	The Insurance Hub	\$15,912	6
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$15,851	6
Semryck, Steven I.	Semryck Insurance Agency	\$15,591	2
Abbatiello, Vincent	Mainstay Retirement Solutions	\$15,238	3
Reilly, Frank A.J.	Reilly Insurance Agency	\$14,856	2
Judah, Charles G.	MSIS, Inc.	\$12,648	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$11,948	4
Washwick, Karl	The Washwick Agency, Inc.	\$11,122	1
Your Health Insurance Agency, Inc.		\$10,397	4
Graham, Carter	Shoreline Financial	\$10,224	2
Silver Producers (\$5,000 - \$10,000)			
Centerstone Insurance & Financial Svcs.		\$9,983	4
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$9,672	1
FNA Insurance Services, Inc.		\$8,921	5
A. C. Bradbury Insurance Svcs., Inc.		\$8,649	1
Roach, Angela D.	Roach Insurance Agency	\$8,304	1
Arlein, David	Arlein Insurance Agency	\$8,292	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$8,184	5
The General Agent For Agents, Inc.		\$8,165	2
Baacke, Brian W.	Baacke Insurance Agency	\$7,955	1
Pavone-Bahlkow, Valerie J.	Pavone-Barlkow Insurance Agency	\$7,488	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$7,408	2
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$7,224	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$7,219	2
Collins, Robert D.	Collins Insurance Agency	\$7,044	1



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

November 15, 2015

Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$6,998	1
Greenberg, Joshua K.	Greenberg Insurance Agency	\$6,995	3
Malpigli & Associates Insurance Agency, Inc.		\$6,744	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$6,636	1
American Eagle Consultants, Inc.		\$6,621	8
Feinman, Steven E.	Feinman Insurance Agency	\$6,528	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$6,083	1
Fuchs, Curtis R.	Fuchs Insurance Agency	\$6,024	1
Palmer, Casey V.	Palmer Insurance Agency	\$5,998	1
Ritter, Craig J.	Ritter Insurance Agency	\$5,592	3
Graham, Matthew B.	AmeriLife - Brokerage	\$5,484	3
Marrujo, Rosamaria	Marrujo Insurance Agency	\$5,197	5
Safe Path Benefits, Inc.		\$5,193	3
ERIN Marketing, Inc.		\$5,100	5
Duryea, Don B.	Duryea Insurance Agency	\$5,089	3

Bronze Producers (\$2,500 - \$5,000)

Sachs, Kerry	Secure Retirement Solutions, Inc.	\$4,860	2
Rapini, Duane M.	Rapini Insurance Agency	\$4,728	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$4,450	1
Pollier, Robert L. Jr.	Senior Management Services	\$4,424	2
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$4,224	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,195	4
Klein, Herman	Klein Insurance Agency	\$4,142	1
Wang, Teresa	Wang Insurance Agency	\$4,128	1
Abadjian, Pierre	Abadjian Insurance Group	\$4,102	2
Joiner, Clifton T.	Joiner Insurance Agency	\$4,020	1
Butler, Brian	Butler Insurance Agency	\$3,904	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,816	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,623	1
Jarai, Charles G.	Jarai Insurance Agency	\$3,576	1
Paladin One Insurance Services, Inc.		\$3,576	1
Heller, Mark	Heller Insurance Agency	\$3,515	1
Catron, Edward A.	Catron Insurance Agency	\$3,405	2
Katz, Annette	Katz Insurance Agency	\$3,396	1
Pekala, David C.	Pekala Insurance Agency	\$3,396	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,276	1
Hoyek, Tony N.	Hoyek Insurance Agency	\$3,276	1
Olguin, Loren A.	Olguin Insurance Agency	\$3,264	4
Pasquale, Ralph R.	Pasquale Insurance Agency	\$3,244	1
Shaw, Tim	Shaw Insurance Agency	\$3,228	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,191	1
Stanton, David R.	Gateway Insurance, Inc.	\$3,175	1
Klibowitz, Larry T.	Klibowitz Insurance Agency	\$3,100	1
1800 MediGap Agency		\$3,096	1
Nagy, Daniel A.	Nagy Insurance Agency	\$3,084	1
Centurion Agency, Ltd.		\$3,044	3
Maniscalco, Joseph	Maniscalco Insurance Agency	\$2,976	1
Peltz, Arnold	Peltz Insurance Agency	\$2,964	2
World Wide Coverage Corp.		\$2,964	1
Wildstein, Jay R.	Wildstein Insurance Agency	\$2,960	1
Chernoff, Michael D.	Chernoff Insurance Agency	\$2,931	1
Paul, Christopher D.	Paul Insurance Agency	\$2,928	1
Whitt, Troy C.	Whitt Insurance Agency	\$2,928	2
Jones, John C.	Jones Insurance Agency	\$2,927	1
Waxman, Andrew B.	Waxman Insurance Agency	\$2,844	1
Cordell, Gary L.	Cordell Insurance Agency	\$2,723	1
Marano Consulting, Inc.		\$2,712	1
Greenhill, Richard A.	Greenhill Insurance Agency	\$2,580	1
Katlin, Andrew	Katlin Insurance Agency	\$2,543	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

November 15, 2015

Diamond Producers (\$20,000 & Above)

Maisto, Stephen	\$82,584	Mayer, Bruce P.	\$31,896
Bowes, Richard	\$44,664	Kralstein, David L.	\$31,292
Harasym, Kenneth J.	\$40,068	Schwartz, Scott J.	\$25,320
Keil, Russell	\$31,992	Ahlbum, Tim	\$21,168

Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU ChFC	\$18,467
-------------------------	----------

Gold Producers (\$10,000 - \$15,000)

Ripoll, Glenn A.	\$13,536	Gordon, Aaron	\$11,399
Deross, William P.	\$12,696	Payant, Thomas A.	\$11,352
Ferrara, Lynda	\$12,648	Washwick, Karl	\$11,122
Graham, Christopher N., CLU	\$12,419	Semryck, Steven I.	\$10,383
Kempler, Gary S.	\$12,324	Holzman, Robert	\$10,200
Mahr, William M.	\$11,904	Barganier, Brian K.	\$10,092
Edwards, Jackson IV	\$11,819		

Silver Producers (\$5,000 - \$10,000)

Loebig, George J.	\$9,850	Weiland, David	\$6,612
Rosen, Paul J.	\$9,672	Murphy, Michael W.	\$6,528
Short, James P.	\$9,672	Wilson, Matthew J.	\$6,276
Aboul-Hosn, Haitham M.	\$9,600	Mairano, Alexander E.	\$6,144
Rush, Francine	\$9,156	Graham, William C.	\$6,120
Bradbury, A C. JACK	\$8,649	Weinstein, Sanford E.	\$6,120
Dega, Brigett L.	\$8,484	Ulayyet, Fred M.	\$6,083
Mangini, Nicholas L.	\$8,340	Divine, Vlada	\$6,070
Skinner, Joy	\$8,304	Fuchs, Curtis R.	\$6,024
Arlein, David	\$8,292	Clark, Thomas A.	\$5,998
Fuller, Bret A.	\$7,955	Cooper, Bradley D.	\$5,952
Stevens, Jason	\$7,822	Gordon, Barry N.	\$5,952
Holdren, Charles E.	\$7,690	Laskin, Muriel	\$5,952
O'Marra, Thomas C.	\$7,528	Zacharias, William P.	\$5,952
Reardon, John J.	\$7,484	Jerry, Stephen	\$5,948
Lawrence, Kevin	\$7,476	Esposito, Vincent	\$5,920
Montreuil, James	\$7,432	Vertich, Mark	\$5,843
Trembicki, Kenneth	\$7,380	Saylor, Dexter R.	\$5,690
Laughlin, James A.	\$7,332	Towson, Carole A.	\$5,568
Bowes, Barbara N.	\$7,296	Catron, Edward A.	\$5,460
Sakharoff, Richard D.	\$7,224	Hall, James T.	\$5,376
McElroy, Douglas H.	\$7,044	Greer, Michael	\$5,328
Scott, James R.	\$7,044	Ranney, Eugene	\$5,328
Nordstrom, Timothy W.	\$6,998	Sachs, Kerry	\$5,256
Lembcke, Julia G.	\$6,996	Cantone, Marie	\$5,208
Abbatiello, Vincent	\$6,840	Hatton, Catherine E.	\$5,208
Brown, Matthew	\$6,840	Semryck, Patricia A.	\$5,208
Malpigli, Frank W.	\$6,744	Sandler, Steven A.	\$5,197
Arias, Carlos F.	\$6,684	Kehoe, Thomas F.	\$5,196
Grekin, Clifford A.	\$6,669	Winslow, Steven M.	\$5,188
Fingeret, Benjamin W.	\$6,636	Aarons, Neill	\$5,112



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

November 15, 2015

Bronze Producers (\$2,500 - \$5,000)

Wright, Keith A.	\$4,884	Pasquale, Ralph R.	\$3,244
Pala, John P.	\$4,728	Demarco, Jillian M.	\$3,228
Primack, Neil E.	\$4,728	Greenstein, Bruce	\$3,228
Fillweber, Gary M.	\$4,596	White-Drain, Cheri L.	\$3,228
Claassen, Matthew J.	\$4,545	Zum Tobel, Marc G.	\$3,191
Fertig, Robert G.	\$4,456	Kraus, Bernard	\$3,184
Chard, Dani L.	\$4,450	Stanton, David	\$3,175
Ehrlich, Carl F.	\$4,450	Kingsley, Beverly J.	\$3,168
Hoover, William C.	\$4,444	Schneck, Herbert T.	\$3,108
Rosati, Lisa	\$4,440	Klibowitz, David R.	\$3,100
Patterson, Adam D.	\$4,404	Enriquez, Brandon	\$3,096
Stevens, Ray	\$4,355	Nagy, David J.	\$3,084
Welsh, Traci A.	\$4,344	Gorden, Renee G.	\$3,024
Neese, Alan P.	\$4,332	Gratzon, Peter	\$3,024
Ortez, Philip B. Jr.	\$4,224	Lentini, Louis P.	\$3,024
Lobdell, Deborah H.	\$4,176	Rosenkrantz, Howard	\$3,012
Klein, Herman	\$4,142	Flaum, Carol	\$3,001
Wang, Teresa	\$4,128	Davidoff, Kenneth	\$2,976
Velez, Gil	\$4,104	Maniscalco, Joseph	\$2,976
Branch, Beth	\$4,092	Mavretich, Robert	\$2,976
Dibisceglie, Darrin J.	\$4,080	Regnier, Thomas K.	\$2,976
Campana, Diana M.	\$4,044	Mirocco, Mark	\$2,966
Joiner, Clifton T.	\$4,020	Horne, Dawn M.	\$2,964
Lemar, Mike	\$3,995	Wildstein, Jay R.	\$2,960
Vickers, Jordan	\$3,960	Ruffner, Michael	\$2,957
McGarry, Tom Jr.	\$3,948	Acheson, Christopher J.	\$2,948
Rose, Vicki A.	\$3,904	Chernoff, Michael D.	\$2,931
Bennett, Eric D.	\$3,764	Cohen, David G.	\$2,928
Emanuel, Gary G.	\$3,764	Paul, Christopher D.	\$2,928
Calvacca, Anthony Jr.	\$3,720	Jones, John C.	\$2,927
Gaska, Nancy	\$3,720	Balogh, Christian J.	\$2,844
Horan-Luce, Gracemarie	\$3,716	Cochran, John T.	\$2,844
O'Malley, Jane C.	\$3,709	Dillow, David S.	\$2,844
McCandless, Joseph	\$3,708	Kleiman, Gary N.	\$2,844
Woodard, Michael A.	\$3,708	Maviglia, Raymond C.	\$2,844
Sweeney, Alexander	\$3,623	Silver, Lawrence B.	\$2,844
Terminiello, Christine	\$3,588	Sommer, Ann	\$2,844
Jarai, Charles G.	\$3,576	Waxman, Andrew B.	\$2,844
Russo, Christopher J.	\$3,576	Ziadeh, Abedel N.	\$2,844
Lange, Stephen R.	\$3,570	Gerner, Karen C.	\$2,832
Hendrickson, Drew	\$3,552	Kraus, Bratone T.	\$2,820
Heller, Mark	\$3,515	McCabe, Michael M.	\$2,819
Klein, Russell	\$3,480	Lauer, Deborah	\$2,796
Richard, Paul	\$3,480	Kitchen, Terrance	\$2,784
Sperling, Philip S.	\$3,479	Cordell, Gary L.	\$2,723
Heck, Douglas S.	\$3,408	Marano, Frank	\$2,712
Ottovogio, Xiomara	\$3,408	Greenberg, Richard A.	\$2,700
Frangos, Blair F.	\$3,396	Cornett, Joshua	\$2,688
Katz, Annette	\$3,396	Pitts, Melissa A.	\$2,676
Rash, Richard S.	\$3,396	Mollica, Rosanna	\$2,675
Mannoni, Audrey	\$3,383	Ahlbum, Donna M.	\$2,664
Bono, Peter F.	\$3,359	Allan, Bret M.	\$2,604
Esch, Jagger W.	\$3,336	Gilmour, Wallace E.	\$2,588
Hoyek, Pete N.	\$3,276	Greenhill, Richard A.	\$2,580
Hoyek, Tony N.	\$3,276	Glickman, Abraham	\$2,543
MacOviak, Robert T.	\$3,276		